WellCare Health Plans, Inc.
The WellCare Group of Companies

THE WELLCARE MANAGEMENT GROUP, INC.

WELL CARE HMO, INC.

HEALTHEASE OF FLORIDA, INC.

WELLCARE OF NEW YORK, INC.

FIRSTCHOICE HEALTHPLANS OF CONNECTICUT, INC.

WELLCARE BEHAVIORAL HEALTH, INC.

WELLCARE OF LOUISIANA, INC.

COMPREHENSIVE HEALTH MANAGEMENT, INC.

COMPREHENSIVE HEALTH MANAGEMENT OF FLORIDA, L.C.

May 27, 2004

Susan E. Stuart
Tricia A. Ziegler
601 Daily Drive
Suite 102
Camarillo, CA 93010

Dear Susan and Tricia:

Thank you for the excellent service you provided in selling our Sterling Hills home. We interviewed several prominent real estate agents in the community, and gave you our business because we felt you were the most market savvy and competitive.

What pleased me the most was your attention to detail and willingness to go the extra mile to facilitate a smooth and stress free sale. I particularly want to thank you for helping Marie with the process in my absence. Even though I had already begun a new job 2300 miles away in Florida, your team approach to customer service kept me well informed and apprised of milestones in the process on a timely basis. It is also very satisfying to know that several months after our timely sale and closing, our home is still the highest resale in Sterling Hills.

You are both to be commended on your degree of professionalism. I would recommend your services without reservation.

Sincerely,

Stephen D. Jones
Assistant General Counsel

6800 N. Dale Mabry Hwy.
Suite 268
Tampa, Florida 33614
Telephone 813.290.6200
Facsimile 813.290.6306